

Retail, Corporate & Specialist roles!

Opportunities Australia Wide

- Empowerment
- Rewards
- Career Progression

Discover more online!

www.careers.flightcentrelimited.com



TRAVEL DAILY

THU 10 NOV 05 - PAGE 3

Ph 1300 799 220 Fax 1300 799 221

EDITOR: Bruce Piper

E-mail: info@traveldaily.com.au

CATHAY PACIFIC
holidays

LONDON EARLYBIRD

Includes HKG Stopover at the Peninsula Hotel!

1300 137 808

Travelex says it's party time!



ABOVE: Travelex hosted its NSW/ACT Leaders at Melbourne Cup Day at Randwick Racecourse last week, from left: Rebecca Neilson, Traveledge; Kimberley Day, HWT Tuggerah; Margaret Griffin, HWT Winston Hills; Michelle Barker, Newcastle Travel, Warners Bay; Kristie Raymond, Travelex; Shara Carlson, Community First CU; Danielle Colefax, HWT Katoomba and Julia Banks, HWT Castle Hill.

AND below, the Vic/Tas event was a revhead's delight held at Calder Park in Melbourne.

The racing enthusiasts are pictured in front of their favourite V8 Supercar, back row from left: Janene Ferguson, HWT South Melb; Lesley Woodhead HWT Greensborough; Jayde Mc Farland, Jetset Shepparton; Janene Peeler, TS Castlemaine; Sarah Gruchy, FC Chirnside Park; Becky Wheller, Gippsland Travel; Casey Vincent, Latrobe Valley Travel;



Chris Whitty, Travelscene Frankford.

Front row: Zsolt Selmeci, Travelex; Sally Harris, TS Warrnambool; and Sally Wignall, Travelex.

Agent reinvention needed - ASTA

AUSTRALIAN travel agents must immediately change the way they portray themselves to customers if they want to survive.

That's the main message from the American Society of Travel Agents (ASTA) World Congress in Montreal this week according to TA Fastrack's Adrian Caruso, who's attending the meeting with a group of Aussies.

"Agents need to work together in conjunction with organisations such as AFTA to assure consumers that agents provide value.

"Working together, agents can help consumers make the right travel choices and encourage them not to use the internet or direct supplier bookings," he said.

Caruso commented that in the US more than 95% of agents charge service fees, including fees for itinerary planning.

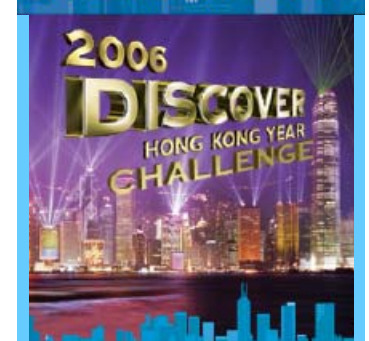
He also said almost every agent in the US and Canada is a specialist to a destination, and actively promotes itself as such.

Agents are also further specialising in niche markets such as fishing or

art, and offer CVs on themselves including relevant experience.

"Overall agents in the USA and Canada do things very differently to agents in Australia and have survived the internet, direct bookings and world events such as hurricanes, bombings etc," he said.

2006 DISCOVER HONG KONG YEAR



Discover it for yourself!

Want to win a fam trip to Hong Kong? To find out how you can see Hong Kong's new attractions during 2006 Discover Hong Kong Year

[CLICK HERE](#)



HONG KONG TOURISM BOARD

HKT0708/10/DV

RESERVATIONS SUPERVISOR RENAULT EURODRIVE

l'Europe en Liberté

Renault Eurodrive, the European Car Leasing Specialist, is looking for a dynamic Reservations Supervisor to take charge of its busy reservations centre in its Sydney CBD office.

You will be responsible for working with and managing a team of 4, ensuring that the commercial clients of the business are provided with the very best of customer service.

If you have the necessary qualifications to support and supervise a small team, enjoy selling a quality product and looking for a new and exciting challenge, we would love to hear from you.

Applications should be sent to: Patricia Morgan, email trish@renaulteurodrive.com.au Tel: 02 9299 33 44



Inside Sales Support

World Aviation Systems, GSA for Air Pacific, is seeking an organised, dynamic, self-motivated and customer focused individual to join our Sydney team.

To be successful in this role, you will possess strong administrative skills, a sound knowledge of MS office, a great attitude, confidence, excellent organisational/time management skills and should have a minimum of 2 years experience in the travel industry.

Please submit your resume to: Veronica Papa veronicap@worldaviation.com.au

Applications close: Friday, 11 November 2005
Only successful applicants will be contacted.